

**Aer Lingus Group plc**  
**Key financial results for the 12 months ended 31 December 2013 (un-audited)**

€million except where otherwise indicated	Quarter ended 31 March 2013	Quarter ended 30 June 2013	Quarter ended 30 September 2013	Quarter ended 31 December 2013	12 months ended 31 December 2013
<b>Revenue</b>					
- Short haul fare revenue	149.5	222.4	259.9	157.2	789.0
- Long haul fare revenue	60.3	106.2	131.3	83.8	381.6
- Retail revenue	36.5	50.6	56.0	38.4	181.5
<b>Total passenger revenue</b>	<b>246.3</b>	<b>379.2</b>	<b>447.2</b>	<b>279.4</b>	<b>1,352.1</b>
Cargo revenue	11.5	10.8	9.9	11.4	43.6
Other revenue	1.9	8.2	9.2	10.1	29.4
<b>Total revenue</b>	<b>259.7</b>	<b>398.2</b>	<b>466.3</b>	<b>300.9</b>	<b>1,425.1</b>
Fuel costs	(72.3)	(103.3)	(103.7)	(78.0)	(357.3)
Staff costs	(64.7)	(73.2)	(72.1)	(67.4)	(277.4)
Airport charges	(59.1)	(83.6)	(88.9)	(67.1)	(298.7)
Other operating costs	(109.1)	(109.0)	(106.7)	(105.8)	(430.6)
<b>Total Operating costs</b>	<b>(305.2)</b>	<b>(369.1)</b>	<b>(371.4)</b>	<b>(318.3)</b>	<b>(1,364.0)</b>
<b>Operating result before exceptional items</b>	<b>(45.5)</b>	<b>29.1</b>	<b>94.9</b>	<b>(17.4)</b>	<b>61.1</b>
EBITDAR for period	(13.7)	60.6	127.2	15.1	189.2
Gross cash @ period end	1,013.4	1,015.8	933.2	897.4	897.4
Debt @ period end	(529.0)	(513.7)	(492.6)	(477.6)	(477.6)

**Aer Lingus Group plc**  
**Key operating metrics for the 12 months ended 31 December 2013 (un-audited)**

	Quarter ended 31 March 2013	Quarter ended 30 June 2013	Quarter ended 30 September 2013	Quarter ended 31 December 2013	12 months ended 31 December 2013
<b>Passengers ('000s)</b>					
Short haul	1,724	2,358	2,568	1,877	8,527
Long haul	181	307	345	265	1,098
<b>Total</b>	<b>1,905</b>	<b>2,665</b>	<b>2,913</b>	<b>2,142</b>	<b>9,625</b>
<b>Revenue Passenger Kilometres ("RPKs") (million) *</b>					
Short haul	1,677	2,604	2,891	1,866	9,037
Long haul	963	1,610	1,803	1,393	5,770
<b>Total</b>	<b>2,640</b>	<b>4,214</b>	<b>4,694</b>	<b>3,259</b>	<b>14,807</b>
<b>Available Seat Kilometres ("ASKs") (million) *</b>					
Short haul	2,389	3,425	3,524	2,616	11,954
Long haul	1,306	1,947	1,966	1,726	6,944
<b>Total</b>	<b>3,695</b>	<b>5,372</b>	<b>5,490</b>	<b>4,342</b>	<b>18,898</b>
<b>Passenger load factor (flown RPKs per ASKs) *</b>					
Short haul	70.2%	76.0%	82.0%	71.3%	75.6%
Long haul	73.7%	82.7%	91.7%	80.7%	83.1%
<b>Total</b>	<b>71.4%</b>	<b>78.4%</b>	<b>85.5%</b>	<b>75.1%</b>	<b>78.4%</b>
<b>Average fare revenue per passenger (€) *</b>					
Short haul	86.72	94.28	101.19	83.81	92.53
Long haul	333.15	346.03	380.91	316.22	347.52
<b>Total</b>	<b>110.13</b>	<b>123.28</b>	<b>134.28</b>	<b>112.56</b>	<b>121.62</b>
<b>Aer Lingus Regional</b>					
Aer Lingus Regional passengers carried ('000s)	224	269	343	275	1,112
<b>Retail Revenue</b>					
Retail revenue per passenger (€)	19.16	19.00	19.24	17.88	18.85

\* Based on FLOWN passenger numbers and excluding Aer Lingus Regional Services operated by Aer Arann and contract flying operations